

ORGANIC MILK – Country Overview 2019

→ Please send back as soon as possible by email to ruediger.bruegmann@bioland.de . Thanks!

Country:	UK	Date: October 2019
Made by: (name, organisation)	Richard Green, Omsco	

	Period 2018	Period 2019	Period 2020	
Organic milk (Mio. kg) + growth rate:	460m litres	480m litres	490m litres	
Delivered with organic price (Mio.kg or %)	100%	98%	98%	
Number of organic processors and creameries:	2 main liquid and 10 smaller	2 main liquid and 10 smaller	2 main liquid and 10 smaller	
Number of organic milk farms:	540+	560+	575+	
Number of producer groups (as Biolait and Ekoholland):	Omsco, Arla, Muller, Lactalis, Calon Wen and small cheesemakers	Omsco (60%), Arla (18%), Muller (ex Dairycrest) (12%), Lactalis+ Calon Wen and small cheesemakers	Omsco (60%) Arla (20%) Muller (12%) Calon Wen and smaller processors	
Organic price Cent per kg *1)	40ppl	40ppl	40ppl	
Conventional price Cent per kg *1)	30ppl	28ppl	27ppl	
Average difference organic-convent.	10ppl	12ppl	13ppl	
paid per % fat and % protein	nil	nil	nil	
Organic market developments	Arla advertising	Brexit...		
Demand or overflow?	Balanced	Slight surplus	Slight surplus	
Imports estimated (Mio.kg or %)	None	None	None	
Exports estimated (Mio.kg or %)	40m litres	90m litres ++	50m litres +++	

***1) Please convert into the level of 4,2% fat and 3,4 % protein, otherwise note!**

- Net, ex farm, with all common surcharges and reduces.
- Please state the organic price that represents most of the organic milk!
- The prices should be in „EURO resp. CENT per KG" for a better possibility to compare them.

Your notes:

- + Lactalis terminating 18m litres of organic milk contracts – Omsco + Arla recruiting
 - ++ Omsco bulk shipping cheese and butter to US prior to Brexit
 - +++ Omsco planning to continue US cheese exports and first full year of organic AMF
- BUT** both Brexit and potential US tariffs are a major concern for all Omsco exports